

Thales selects Sopra Steria to support its SAP transformation programme

Paris, 26 November 2015: Sopra Steria has been selected by Thales for its ERP France programme, the aim of which is to increase its business productivity, establish consistency and fluidity between its separate units, and reduce its risks and operating costs. The contract covers the construction and deployment of a shared SAP solution for six of the group's entities in France. This programme will last for nearly five years and is a key step for this global leader in advanced aerospace, defence, security and transport technology in maintaining its competitiveness.

Sopra Steria will provide Thales with support in its SAP transformation programme so that it can meet the operational needs of its business areas. This project, involving nearly 150 team members, will affect 8,000 users across several sites in France in Finance and Management Control, Manufacturing, Sales Administration and Logistics, Customer Services, Purchasing, and Export Control. The project also entails the deployment of a Business Intelligence solution.

With this digital transformation programme, Thales wishes to unify the systems of six of its entities - which until now have been operating independently with different solutions - by converging them onto a shared SAP solution that is as standardised as possible and that meets all of its business needs. Thales's ultimate goal is to facilitate overall management, reduce data processing times (contracts, logistics, purchasing, order tracking, etc.), and bring together the entities' various business processes, in order to boost its competitiveness and provide its business areas with innovative solutions.

A trusted company with recognised expertise

Sopra Steria was able to convince Thales it was the best partner for this project thanks to its expertise in SAP solutions and management of large-scale projects. Furthermore, Sopra Steria has carved itself a position as a global integrator: design, construction, data migration and change management support.

Denis Plantier, Senior Vice President of Operations, Engineering and Industry at Thales says, "The choice of Sopra Steria was motivated by the proximity and adaptability of its teams, by its expertise in supporting major ERP integration projects and by its understanding of our Group's background and objectives, all of which is fully backed up by its senior management. We have complete trust in its ability to achieve this programme. We know that, thanks to the involvement and expertise of their consultants and also to the support of its senior management, Sopra Steria will be able to meet our requirements."

Cyril Malargé, Executive Director, Consulting and Systems Integration France at Sopra Steria declares, "Our collaboration with Thales goes back a long way. As a leader in digital transformation, we are delighted to assist Thales in this ambitious information systems restructuring programme, which will enable it to optimise its performance. This project demonstrates our global provider strategy and further cements our presence in the aerospace sector. Lastly, this major programme will showcase all of Sopra Steria's expertise concerning the SAP ecosystem."

About Sopra Steria

Sopra Steria, European leader in digital transformation, provides one of the most comprehensive portfolios of end to end service offerings in the market: Consulting, Systems Integration, Software Development, Infrastructure Management and Business Process Services. Sopra Steria is trusted by



leading private and public organisations to deliver successful transformation programmes that address their most complex and critical business challenges. Combining high quality and performance services, added-value and innovation, Sopra Steria enables its clients to make the best use of information technology. With 37,000 employees in over 20 countries, Sopra Steria had combined revenue of €3.4 billion in 2014.

Sopra Steria Group (SOP) is listed on Euronext Paris (Compartment A) - ISIN: FR0000050809

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