

Sopra Steria announces a comprehensive cloud services offer dedicated to Amazon Web Services

Paris, 23 June 2015 - Sopra Steria is developing a unique and innovative solution for the cloud services market, based on Amazon Web Services (AWS). This Sopra Steria offering rises to the challenges of acceleration and agility necessary for the competitiveness of large companies. Further to this strategic collaboration, a first important client is announced today, Canal+. The audiovisual group has transformed its service model and has made 20% financial gains as compared to "classic" outsourcing.

Sopra Steria provides one of the most comprehensive portfolios of end-to-end service offerings in the market ranging from consulting to systems integration and infrastructure management, with a strong emphasis on innovation and digital technologies – SMACOS (social, mobility, analytics, cloud, connected objects, security). Amazon Web Services (AWS) provides a web services platform so that companies of any size can create sophisticated and scalable applications while reducing their IT costs.

In this collaboration, supported by Beamap, its subsidiary specialising in consulting and cloud architecture, Sopra Steria provides a comprehensive cloud strategy services offering operation on AWS infrastructures. The outsourcing model is simple and adapted to cloud environments. In the summer of 2014, Sopra Steria launched a significant training programme for employees at its Sophia Antipolis production centre and in the Paris region with the goal of certifying more than 100 experts.

"Our collaboration with AWS enables our clients to adopt a simple outsourcing model and register significant financial gains while benefiting from the innovation and security of the AWS cloud. Following the example of our collaboration with Canal+ and our other clients, we are the preferred partner to support them in their transformation towards the cloud, and thus speed up their digital transformation", says Yannick Tricaud, Executive Director, Infrastructure Management, Sopra Steria France.

Canal +, the first significant joint client

Canal+, group leader in the audiovisual market, faces huge time-to-market challenges in order to remain competitive in its market segment. The group chose to implement part of its infrastructure on AWS platforms to enable agile development environments and bring new service offerings faster to its subscribers.

Together, AWS and Sopra Steria - Canal+'s long-standing outsourcer of choice - have been successful in striking the right balance between the simplicity of the cloud model and the exacting requirements of outsourcing management. The chosen supervision model, based on AWS technologies, now allows Canal+ to proceed with productions every two days and no longer only once a month. The 100% cloud-based economic model also enables it to reduce its operating costs by around 20% compared to "classic" outsourcing.

Launched in early January, the transition for implementation and operation takeover by Sopra Steria completed in mid-May 2015 when a part of the Canal+ information system switched over to AWS environments, and is today operating successfully.

"The AWS experience gives more freedom to Canal+'s development teams and increases their efficiency. It gives an opportunity to redefine deployment and operating models with a focus on flexibility. The Canal+ group and its partner Sopra Steria jointly defined a framework that would make it possible to combine these flexibility and agility gains with the requirements of an industrial operation, all the while reducing financial costs. This transformation of the model made on a "test and learn" basis must now continue in a spirit of continuous improvement", says Pierre Houllès, Information System Director, Canal+ Group.

AWS Summit, 23 June, Paris

Sopra Steria will take part in the AWS Summit, a major event dedicated to Cloud computing, on 23 June at the CNIT, La Défense (booth 14), to share its expertise and its offering as well as hold discussions on its experience with Amazon Web Services solutions.

The highlights of the event:

Coliseum session 2pm: Thierry LUC, CTO Sopra Steria Infrastructure Management, will present the Group's positioning and cloud services

Breakout session "Making your ideas grow in the cloud" 3pm: Pierre HOULES, Information System Director, Canal+ Group, will give his account on the deployment and operation of AWS solutions at Canal +, accompanied by Vincent Coudrin, director of Beamap, Sopra Steria's subsidiary