

Sopra Banking Software launches its Marketplace and consolidates its open FinTech ecosystem strategy

Paris, 11st February 2021 - Sopra Banking Software, leading partner of over 1,500 financial institutions across the world, announces the launch of its Marketplace aiming at accelerating modernisation and platformisation of banking and financial systems. This new Marketplace consolidates all offers provided by its partner FinTech. It will enable banks and financial institutions to leverage innovative use cases, combined with the power and richness of Sopra Banking Software's products.

A powerful ecosystem supporting banking and finance of the future.

By launching this marketplace Sopra Banking Software is clearly demonstrating its aim to deliver modernisation and digital transformation for banks and financial institutions. Convinced that the future of banking and finance lies in the strength of a diverse ecosystem, Sopra Banking Software is combining its business expertise and technological strength with the innovative and digital capacities of FinTech. In doing so, it is boosting its platformisation strategy already strengthened with the acquisition of Fidor and its Marketplace at the start of the year.

Banks and financial institutions can thus leverage the full digitalisation chain and use cases linked to Open Banking, security, customer knowledge and engagement, data management and visualisation, documentary management, and even electronic signature. Sopra Banking Software aims to continue developing innovative use cases for its customers across the world, and thus enable partner FinTech to access new, either business or geographical, markets.

A scalable Marketplace that adapts to business requirements

Today, Sopra Banking Software's new Marketplace integrates solutions from numerous FinTech partners who are recognised in their domain; this panel that will constantly evolve in order to adapt to banking and financial usages and the challenges that lie ahead for business in the sector.

In order to provide the best possible experience and offer to banks and financial institutions, Sopra Banking Software selects FinTech based on several criteria: added value for customers, reliability, and the speed at which their services are implemented and integrated into Sopra Banking Software's platforms (Sopra Banking Platform et Sopra Financing Platform).

Guillaume Blot, Chief Digital & Innovation Officer - Senior Vice-President at Sopra Banking Software explained "To differentiate themselves banks must offer their customers interconnected, integrated and invisible financial services. This insight is driving all of Sopra Banking Software's teams who are working every day to build a technological ecosystem combining our robust solutions with open and specialised banking technologies provided by increasingly innovative FinTech. We are combining this ecosystem in our new Marketplace so that our customers can develop unique customer experiences".

To access Sopra Banking Software's Marketplace : <https://www.soprabanking.com/marketplace/>.

About Sopra Banking Software

Sopra Banking Software is the partner of choice for more than 1,500 financial institutions worldwide. The rich variety of our solutions, the strength of our conviction and our passion for innovation enable us to support our clients on a daily basis and in their future projects, as well as in their goals regarding financial inclusion. Our customers, based in over 80 countries around the world, benefit every day from our technologies and software, as well as the expertise of our 5,000 employees. Sopra Banking Software is a subsidiary of the Sopra Steria Group, a European leader in consulting, digital services and software development. With more than 46,000 employees, the Sopra Steria Group generated a turnover of €4.43 billion in 2019. For more information, follow us on LinkedIn, Twitter & Instagram or visit www.soprabanking.com