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Press Release

Sopra Steria And Symphony Ventures Announce Strategic Alliance to Accelerate Intelligent Automation in Private and Public Sectors

Both organisations are leaders in their field, offering the market a unique blend of IA best practice in consultancy and implementation

London, 19 July 2018 – Sopra Steria has today announced a strategic alliance with Symphony Ventures to address the growing Intelligent Automation (IA) needs of its customers across enterprise and the public sector.

Working together, Sopra Steria and Symphony will offer IA with the power to transform business process capabilities at an enterprise level and unlock value across the entire organisation. Across all sectors, organisations are seeking advice and expertise in using IA technologies in order to drive growth and to enhance competitiveness in today's digital economy. Together, Sopra Steria and Symphony will offer customers a clear and scalable way to integrate IA into the business operation with a rapid ROI.

As specialist consultants in IA and Robotic Process Automation (RPA), Symphony Ventures will empower Sopra Steria to accelerate its growth in these areas and to rapidly develop new and exciting solutions, enabling customers to re-imagine business operations as part of wholescale digital transformation activity.

John Torrie, CEO at Sopra Steria UK, said: "This alliance signals our investment in IA and accelerates our transformation to become a consulting led business. Symphony Ventures is the perfect strategic ally for us. It has an outstanding reputation in the market and a proven high-end consulting capability. Clients are looking for rapid, assured automation to drive change, re-imagine customer services and transform business models. Together, Sopra Steria and Symphony will offer the insight, innovation and capability needed to deliver outstanding outcomes and get rapid results."

David Poole, Co-founder and CEO at Symphony Ventures, said: "This is a major strategic alliance for Symphony and a key step in the future growth of our business. Sopra Steria's strong Business Process Services heritage and extensive client base represents a huge opportunity for us. IA has seen explosive growth over the last four years and with Cognitive, AI and Machine Learning capabilities rapidly emerging, we see the combination of these technologies turning the BPS industry on its head. We are truly excited about the power of this new alliance."

The terms of the strategic alliance are currently being finalised, with both parties set to enter the market together in H2 2018.

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About Sopra Steria

Sopra Steria, a European leader in digital transformation, provides one of the most comprehensive portfolios of end-to-end service offerings on the market: consulting, systems integration, software development, infrastructure management and business process services.

Sopra Steria is trusted by leading private and public-sector organisations to deliver successful transformation programmes that address their most complex and critical business challenges. Combining high quality and performance services, added value and innovation, Sopra Steria enables its clients to make the best use of digital technology. With nearly 42,000 employees in more than 20 countries, Sopra Steria generated revenue of €3.8 billion in 2017.

For more information, visit us at www.soprasteria.com

About Symphony Ventures

Symphony Ventures is a global consulting, implementation and managed services firm specializing in Robotic Process Automation (RPA), Intelligent Automation and other inspired delivery models to help enterprise clients digitize operations. Symphony bills itself as the "Digital Ops One-Stop-Shop" offering a full suite of services, including the training, hosting, and AI-enabled platforms that organizations today are looking for. Symphony has clients in more than 24 countries in every major industry and works with a roster of leading software providers including UiPath, Blue Prism, Thoughtonomy, NICE Systems, eNate, ABBYY and Celaton. In response to changing market trends, the company continues to expand its digital ecosystem of tools to offer expanded solutions for clients. Symphony has headquarters in London and offices in the U.S., Poland, Latin America and India. Founded in 2014, Symphony has been ranked an RPA Service leader by HfS Research, a leading service delivery automation (SDA) provider by Everest Group, a Cool Vendor by Gartner and received the 2017 Blue Prism Partner Award for Best Practice and Implementation. For more information, visit http://www.symphonyhq.com and follow the company on Twitter at @SymphonyVenture or LinkedIn as Symphony Ventures.

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